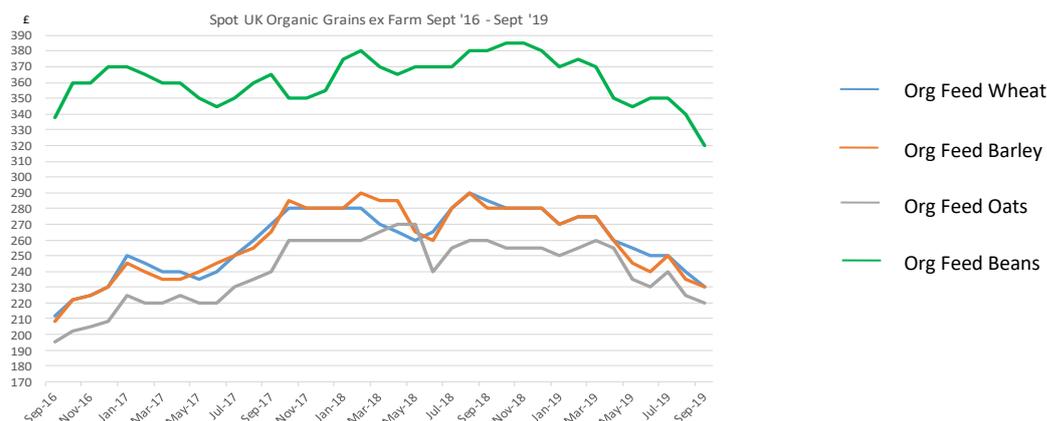


Saxon Organic Briefing – September 2019



Organic cereal market

Supply of organic feed cereals across Europe is now very good, but demand is limited whilst compounder buyers purchase on a hand-to-mouth basis. Values continue to drift, with few supportive factors in the market, alongside continued Brexit uncertainty. Organic feed wheat & feed barley are both currently trading £235 ex farm for Nov/Dec collection. Spot month sellers are finding it difficult to market their grain – growers that require pre-Christmas movement should find outlets sooner rather than later.

Organic premium cereals

Availability of all milling and malting varieties is adequate. Milling oats are being traded on a batch by batch basis – values between £260-£280 ex dependent on quality. The milling wheat market remains slow, with various grades widely offered – 12% pro indicated £30 over feed dependent of location. The malting barley market is currently saturated, with farmers having to sell into the feed market if they require prompt movement. To access markets abroad, farmers should send their samples for buyer approval.

[Saxon's 'Vision' portal is an easy way to view your account details securely online](#) - including contract summaries, samples results, movement detail and account balances. To sign up for Vision please [click here](#). For further information contact us or your local Saxon agent, or use our '[Get a Quote](#)' webpage and a trader will contact you as soon as possible. Don't hesitate to get in touch.

Organic proteins

There is very good supply of all organic proteins. Growers are finding it difficult to find homes for their organic beans, following a far better harvest as compared to last year. Yields across Europe have also been high - EU origin peas are widely offered, with exporters unable to find buyers. The extreme volatility of GBP makes it virtually impossible to predict price direction.

Our current price indication for organic feed beans is £320 ex farm, Nov/Dec collection.

	Organic Feed Wheat	Organic Feed Barley	Organic Feed Oats	Organic Feed Beans
Ex Farm	£235 ex Nov/Dec	£235 ex Nov/Dec	£220 – indication	£320 ex Nov/Dec

We advise all sellers of organic grains to contact us with estimated cropping. Simon and Alastair are in daily communication with the UK's independent consumers and major compounders and offer the best opportunities to market your grain throughout the year.

Disclaimer: All values quoted are indicative and sellers must call to confirm prices and positions.



If you require any further information or firm offers, please contact simon.tubbs@saxonag.co.uk & alastair.garner@saxonag.co.uk or your local Saxon agent. Phone: 01760 726032