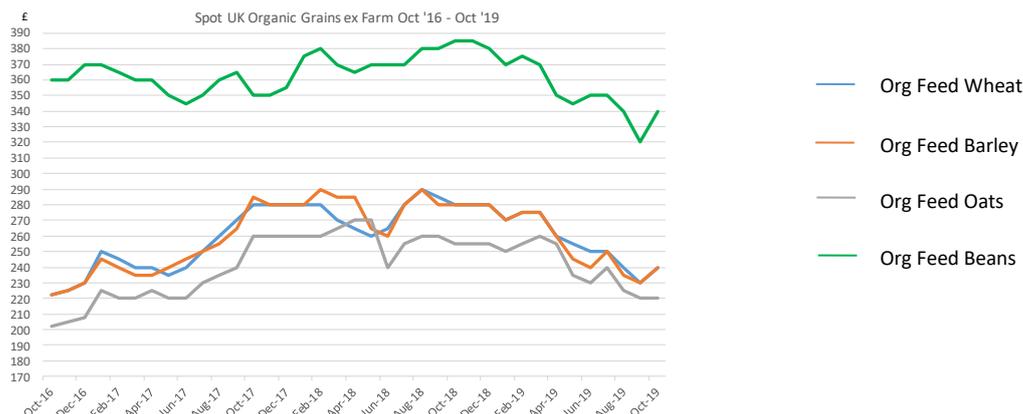


Saxon Organic Briefing – October 2019



Organic cereal market

Following a prolonged period of downward price pressure with many more sellers than buyers, prices have found some stability. Compounder buyers have taken on reasonable winter cover – although cereal availability remains very good despite the volumes recently traded. Underlying new crop conventional values are firmer due to delayed winter drilling, which could impact organic values as we get further into the season.

Organic feed wheat and feed barley are both now indicated £240.00 ex farm for Jan/Feb '20 collection, whilst demand this side of Christmas is very limited.

Organic premium cereals

Pre-Christmas milling & malting markets are congested, with those growers requiring prompt movement selling as feed. Oats are widely offered by growers, with apparent good supply and quality available across the UK. Analysis on oat samples received thus far show an average specific weight of 52kg/hl. Milling wheat has traded between £280-£300 ex farm dependent on location & quality. There is currently no demand for malting barley.

[Saxon's 'Vision' portal is an easy way to view your account details securely online](#) - including contract summaries, samples results, movement detail and account balances. To sign up for Vision please [click here](#). For further information contact us or your local Saxon agent, or use our '[Get a Quote](#)' webpage and a trader will contact you as soon as possible. Don't hesitate to get in touch.

Organic proteins

Organic soya expeller is currently sold out across the UK (reportedly until Feb '20) - those farmers without cover now panic buying alternative protein meals, although supply is dwindling. Demand for domestic beans is good, currently indicated £340 ex for Jan/Feb collection. However, growers should be mindful there is an oversupply of organic peas across the UK & EU. Demand for pulses could pick up further as protein meal availability worsens. For more information, don't hesitate to call us.

	Organic Feed Wheat	Organic Feed Barley	Organic Feed Oats	Organic Feed Beans
Ex Farm	£240 ex Jan/Feb	£240 ex Jan/Feb	£220 – indication	£340 ex Jan/Feb

We advise all sellers of organic grains to contact us with estimated cropping. Simon and Alastair are in daily communication with the UK's independent consumers and major compounders and offer the best opportunities to market your grain throughout the year.

Disclaimer: All values quoted are indicative and sellers must call to confirm prices and positions.



If you require any further information or firm offers, please contact simon.tubbs@saxonag.co.uk & alastair.garner@saxonag.co.uk or your local Saxon agent. Phone: 01760 726032