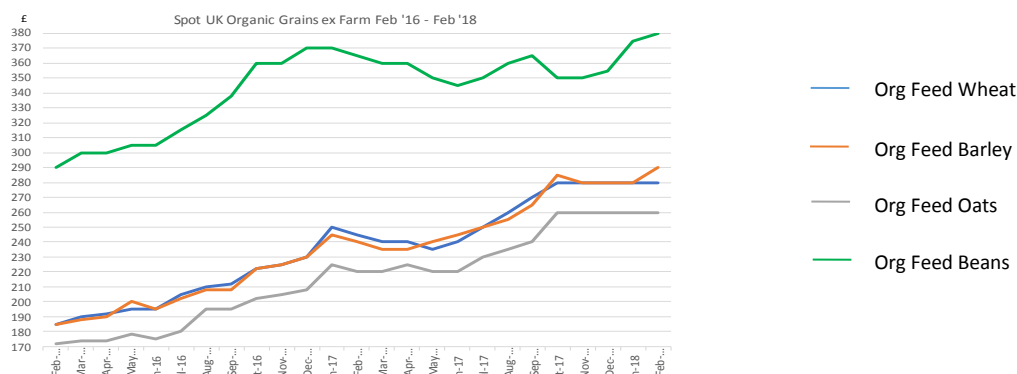


# Saxon Organic Briefing – February 2018



## Organic cereal market

Most UK compounders were active buying organic cereals throughout February, with feed demand boosted by prolonged winter conditions. Growers are also facing difficult drilling conditions across the country, increasingly a concern for the market. Whilst old crop wheat is adequately supplied, stocks of barley have fallen quickly. Thus, feed barley is now indicated £290 ex farm for April/May collection, a £10 premium over feed wheat which is £280 ex farm for April/May. Please contact us to discuss new crop opportunities.

## Organic premium cereals

Milling oats were again the headline story throughout February, with UK/EU millers aggressively covering their requirements. UK growers have achieved up to £335 ex farm dependent on location - historically a huge premium. Growers must be mindful there is a risk that imported material may enter the market. Although the UK milling wheat market is thinly traded, Saxon are buyers of +11% pro material for June collection (POA). Millers remain particularly keen to see samples of organic milling rye. Contact us for more information.

Saxon are particularly successful connecting growers of organic malting barley to end users, achieving malting premiums upwards of £30 p/tonne. As with all premium varieties, samples are essential to capturing these markets. Farmers should consider drawing fresh samples – if you require additional sample bags do get in touch.

[Saxon's 'Vision' portal is an easy way to view your account details securely online](#) - including contract summaries, samples results, movement detail and account balances. To sign up for Vision please [click here](#).

For further information contact us or your local Saxon agent, or use our ['Get a Quote'](#) webpage and a trader will contact you as soon as possible.

## Organic proteins

Demand for organic beans has strengthened considerably since the start of 2018, seemingly regardless of alternative protein values. Whilst we understand imported peas are still in circulation at lower values, UK farmers are now achieving £380 ex farm for April/May feed beans – virtually the market high for the past 5 years at least. As with cereals, the market is keeping a close eye on spring drilling conditions.

	Organic Feed Wheat	Organic Feed Barley	Organic Feed Oats	Organic Feed Beans
Ex Farm	£280 April/May	£290 April/May	£260 April/May	£380 April/May

We advise all sellers of organic grains to contact us with estimated cropping. Simon and Alastair are in daily communication with the UK's independent consumers and major compounders and offer the best opportunities to market your grain throughout the year.

**Disclaimer:** All values quoted are indicative and sellers must call to confirm prices and positions.



If you require any further information or firm offers, please contact [simon.tubbs@saxonag.co.uk](mailto:simon.tubbs@saxonag.co.uk) & [alastair.garner@saxonag.co.uk](mailto:alastair.garner@saxonag.co.uk) or your local Saxon agent. Phone: 01760 726032