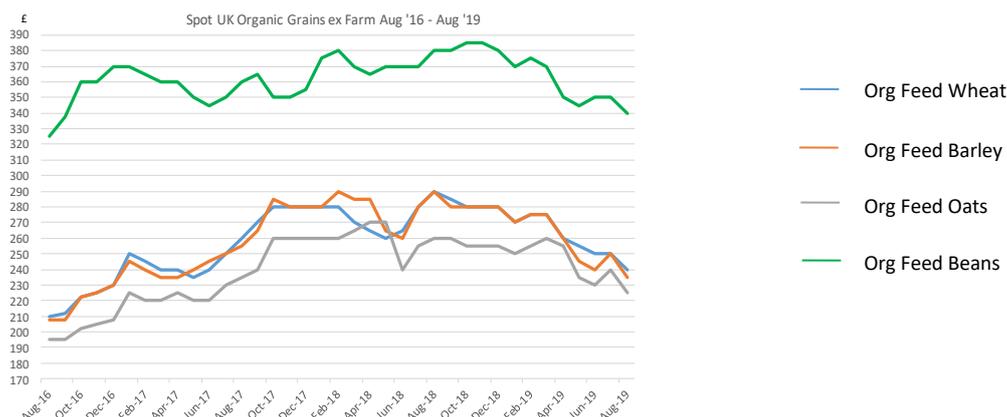


# Saxon Organic Briefing – August 2019



## Organic cereal market

Growers from all regions report good yields, with some farmers running out of storage space. As with conventional grain, it is widely expected there will be an abundant supply of organic feed cereals this season. Feed compounders still have much of their Oct-Dec '19 cover to buy, but are waiting for more downward price pressure. Org feed wheat is now indicated £240 ex farm, with feed barley £235 ex farm – both Sept/Oct collection. Spot movement opportunities are very limited.

## Organic premium cereals

Samples of org milling oats tested at the Saxon lab are bold, with high specific weights – and are currently trading between £260-£280 ex farm (dependent on quality & location). Likewise most samples of malting barley indicate a decent crop, although buying activity is low and values are yet to shape up. The milling wheat market is also moving slowly at this time – 12% protein indicated £30 over feed for Oct/Nov collection. Samples are key to capturing available premiums, please let us know if you need more sample bags.

[Saxon's 'Vision' portal is an easy way to view your account details securely online](#) - including contract summaries, samples results, movement detail and account balances. To sign up for Vision please [click here](#). For further information contact us or your local Saxon agent, or use our '[Get a Quote](#)' webpage and a trader will contact you as soon as possible. Don't hesitate to get in touch.

## Organic proteins

Demand for protein remains very low, with existing contracts still being rolled each month, due to limited compounder activity. The highly volatile GBP exchange rate continues to cause significant price swings, further deterring buyers from committing. Domestic organic bean yields are varied, although a much improved harvest as compared to last year. Our current price indication for new crop feed beans £340 ex farm, Oct-Dec collection at buyers call. Please contact us for more details.

	Organic Feed Wheat	Organic Feed Barley	Organic Feed Oats	Organic Feed Beans
Ex Farm	£240 Sep/Oct	£235 Sep/Oct	£225 Sep/Oct	£340 Oct-Dec

We advise all sellers of organic grains to contact us with estimated cropping. Simon and Alastair are in daily communication with the UK's independent consumers and major compounders and offer the best opportunities to market your grain throughout the year.

**Disclaimer:** All values quoted are indicative and sellers must call to confirm prices and positions.



If you require any further information or firm offers, please contact [simon.tubbs@saxonag.co.uk](mailto:simon.tubbs@saxonag.co.uk) & [alastair.garner@saxonag.co.uk](mailto:alastair.garner@saxonag.co.uk) or your local Saxon agent. Phone: 01760 726032