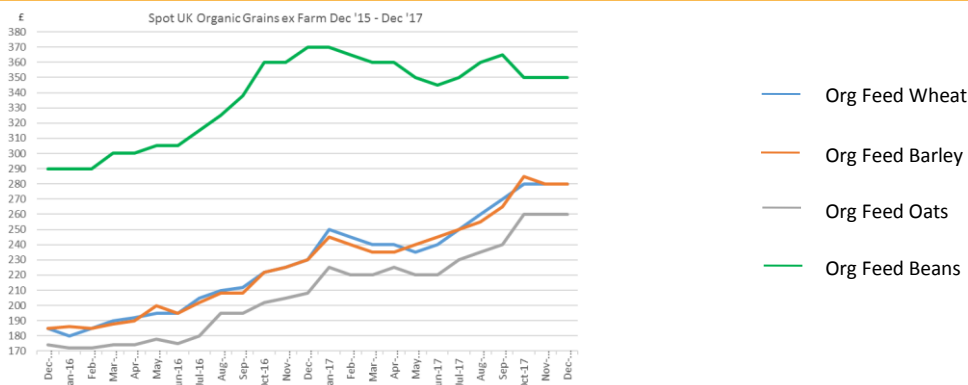


Saxon Organic Briefing – December 2017



NOTE: Happy New Year from all at Saxon Agriculture, we wish you every success for 2018!

Due to the obvious, organic market activity throughout December was unremarkable. Feed compounders are well covered for Jan-March '18, with feed wheat adequately supplied across the country. Broadly, feed markets are unchanged - Saxon are buyers of organic feed wheat and barley for February/March – our current indication for both £280 ex farm at buyers call.

Organic premium cereals

Despite general acceptance that current crop UK milling wheat suffers low protein & low hagerberg falling number, flour millers are relaxed towards the market. Our current price indication for milling wheat (min. 11% protein) is £40 over feed - a level rarely exceeded throughout 2017. Conversely, millers are very much in need of organic milling rye, now a rarity across Europe – sellers should contact us for more details.

The organic milling oat market was active throughout December, with farmers achieving £305 ex farm for Jan-Mar collections. Saxon are consistently successful in capturing this market, principally because organic growers are providing us with their samples, taking advantage of our freepost labels and complimentary lab service.

Feb/March UK organic malting barley (max. 1.7 nitrogen) remains indicated at £310 ex farm.

[Saxon's 'Vision' portal is an easy way to view your account details securely online](#) - including contract summaries, samples results, movement detail and account balances. To sign up for Vision please [click here](#).

For further information contact us or your local Saxon agent, or use our ['Get a Quote'](#) webpage and a trader will contact you as soon as possible.

Organic Proteins

Despite rampant demand at the beginning of December as livestock farmers underestimated feed usages, demand has since eased. However, another bout of prolonged cold weather could reignite the market. Organic feed bean & pea markets are quiet, alongside adequate EU origin supply.

Our current price indication for both sits at £350 ex farm, Feb/March collection at buyers call.

	Organic Feed Wheat	Organic Feed Barley	Organic Feed Oats	Organic Feed Beans
Ex Farm	£280 Dec/Jan	£280 Nov/Dec	£260 Jan/Feb	£350 Oct/Nov

We advise all sellers of organic grains to contact us with estimated cropping. Simon and Alastair are in daily communication with the UK's independent consumers and major compounders and offer the best opportunities to market your grain throughout the year.

Disclaimer: All values quoted are indicative and sellers must call to confirm prices and positions.



If you require any further information or firm offers, please contact simon.tubbs@saxonag.co.uk & alastair.garner@saxonag.co.uk or your local Saxon agent. Phone: 01760 726032